APPENDIX TO TEOSTO'S DISTRIBUTION RULES¹ DISTRIBUTION CATEGORY LIST Valid as from 17.5.2023 TEOSTO'S BOARD OF DIRECTORS 17.5.2023

Category of use	Main heading	Middle heading	Subheading	Distibution category	Specific regulations related to categories of use	Prime-time	Program classification	Commercials
4.2. PUBLIC PERFORMANCE	rialli lieauliig	rilidate fleading	Subileadilig	Distibution category	oi use	Fillie-tille	Classification	7 i v-trailers
4.2. PUBLIC PERFURMANCE								
4.2.1.1.1. Concerts and events with	Events	Concerts and festivals	Small	Concerts, event license EUR 1-200	Table 1			
standard terms and conditions			Medium	Concerts, event license EUR 201-400	Table 1			
			Large	Concerts, event license EUR 401-	Table 1			
4.2.1.1.2. Mega concerts	Events	Concerts and festivals	Mega concerts	Several	Table 2			
4.2.1.1.3. Orchestra concerts Events	Events	City Orchestras	Helsinki	Helsinki Philharmonic Orchestra	Table 3			
			Lahti	Lahti Symphony Orchestra	Table 3			
			Other orchestras	Other city orchestras	Table 3			
			Finnish Radio Symphony Orchestra (FRSO)	Finnish Radio Symphony Orchestra	Table 3			
			Tampere	Tampere Philharmonic Orchestra	Table 3			
			Turku	Turku Philharmonic Orchestra	Table 3			
4.2.1.1.4. Other concerts	Events	S Concerts and festivals	Conservatoires	Concerts, conservatoires				
			Municipalities	Concerts, municipalities				
			Colleges of music	Concerts, music institutes				
			Parishes	Concerts, parishes				
			Sibelius Academy	Concerts, Sibelius Academy				
			Garrisons	Concerts, military bands				
4.2.1.2. Live music and recorded music	Events	Live and DJ gigs	Live and DJ gigs	Live music, small	Table 4			
in restaurants and other events				Live music, large events	Table 4			
				Live music, audience capacity	Table 4			
			Live streaming	Streamed events	Table 4			
				Streamed events, large	Table 4			
4.2.2.1. Stage performances	Events	Stage performances	From Finland	Stage performances	Table 5			
4.2.2.2. Cinema performances	Events	Cinema	From Finland	Cinema performances	Table 6			

¹This document is a translation of the Finnish original which will prevail in any event of discrepancy or interpretation.

Specific	
regulations	
related to	
categories	

Category of use	Main heading	Middle heading	Subheading	Distibution category	related to categories of use	Prime-time	Program classification	Commercials /TV-trailers
4.2. PUBLIC PERFORMANCE								
4.2.2.3. Background music	Background music	Radio	Radio	Background music, Aitolskelmä				
				Background music, Basso				
				Background music, City-radiot				
				Background music, Helmiradio				
				Background music, HitMix				
				Background music, Iskelmä + partners				
				Background music, Kasari				
				Background music, Loop				
				Background music, other commercial radio stations				
				Background music, NRJ Energy				
				Background music, NRJ Nostalgia				
				Background music, Radio Aalto				
				Background music, Radio Dei				
			Background music, Radio Nova					
				Background music, Radio Rock				
				Background music, SuomiPop				
				Background music, SuomiRock				
				Background music, Local Yle radio stations Swedish				
				Background music, Local Yle radio stations Finnish				
				Background music, Yle Puhe				
				Background music, Yle Radio 1				
				Background music, Yle Radio Extrem				
				Background music, Yle Sámi Radio				
				Background music, Yle Radio Suomi				
				Background music, Yle Radio Vega				
				Background music, Yle Yöradio (Yle Night radio)				
				Background music, Ylen Klassinen (Yle Classical)				
				Background music, YleX				
				Background music, Ysäri				

Category of use	Main heading	Middle heading	Subheading	Distibution category	Specific regulations related to categories of use	Prime-time	Program classification	Commercials /TV-trailers
4.2. PUBLIC PERFORMANCE								
4.2.2.3. Background music	Background music	Events	Events	Background music, live music, small				
				Background music, live music, large events				
				Background music, live music, audience capacity				
				Background music, Helsinki Philharmonic Orchestra				
				Background music, concerts CA1, event license EUR 1–200				
				Background music, concerts CA2, event license EUR 201–400				
			Background music, concerts CA3, event license EUR 401-					
				Background music, conservatoires				
				Background music, municipalities				
				Background music, Lahti Symphony Orchestra				
				Background music, music institutes				
				Background music, other city orchestras				
				Background music, parishes				
				Background music, Sibelius Academy				
				Background music, streamed events				
				Background music, streamed events, large				
				Background music, Tampere Philharmonic Orchestra	1			
				Background music, Turku Philharmonic Orchestra				
				Background music, military bands				
				Background music, Finnish Radio Symphony Orchestra				
		Background music service	Audience First	Background music service, Audience First				
			Mood Media	Background music service, Mood Media				
			Viihdeväylä	Background music service, Viihdeväylä				
Distributions from abroad	Events	Foreign	Other actors	Events				

Other actors

Background music

Background music Foreign

Category of use	Main heading	Middle heading	Subheading	Distibution category	Specific regulations related to categories of use	Prime-time	Program classification	Commercials /TV-trailers
4.3. COMMUNICATION TO THE PUBLIC								
4.3.1. Radio	Radio	Commercial	Aitolskelmä	Aitolskelmä	Table 7			
			Basso	Basso	Table 7			
			Helmiradio	Helmiradio	Table 7			
			HitMix	HitMix	Table 7			
			Iskelmä	Iskelmä	Table 7			
			Kasari	Kasari	Table 7			
			Loop	Loop	Table 7			
		Me Naiset Radio	Me Naiset Radio	Table 7				
		Other actors	Other commercial radio stations	Table 7				
		NRJ	Radio Energy	Table 7				
		Radio City	City radiot pool	Table 7				
		Radio Dei	Radio Dei	Table 7				
		Radio Nostalgia	NRJ Nostalgia	Table 7				
			Radio Nova	Radio Nova	Table 7			
			Radio Rock	Radio Rock	Table 7			
			Radio Suomipop	Radio Suomipop	Table 7			
			SuomiRock	SuomiRock	Table 7			
			Ysäri	Ysäri	Table 7			
		Yle	Regional Swedish radio stations	Local Yle radio stations Swedish	Table 8			
			Yle Areena, audio	Yle Areena Audio	Table 8			
			Regional Finnish radio stations	Local Yle radio stations Finnish	Table 8			
			Yle Klassinen	Ylen klassinen (Yle Classical)	Table 8			
			Yle Puhe	Yle Puhe	Table 8			
		Yle Radio 1	Yle Radio 1	Table 8				
			Yle Radio Suomi	Yle Radio Suomi	Table 8			
			Yle Sami Radio	Yle Sámi Radio	Table 8			
			Yle Vega	Radio Vega	Table 8			
			Yle X3M	Radio Extrem	Table 8			
			YleX	YleX	Table 8			
			Yöradio	Yle radio, night	Table 8			

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4.3. COMMUNICATION TO THE PUBL	LIC							
4.3.2. Television	TV	Discovery Finland	Frii	Frii	Table 9		Table 10	Table 11
			Kutonen	Kutonen	Table 9		Table 10	Table 11
			TLC	TLC	Table 9		Table 10	Table 11
			TV5	TV5	Table 9		Table 10 Table 11 Table 10 Table 11	
		MTV	AVA	AVA	Table 9		Table 10	Table 11
			Junior and Max	MTV Junior and Max	Table 9		Table 10	
		MTV3	MTV, main channel	Table 9	Table 12	Table 10	Table 11	
			Sub	Sub	Table 9		Table 10	e 10 Table 11
		Other channels	FOX	Fox	Table 9		Table 10	Table 11
			National Geographic	National Geographic	Table 9		Table 10	Table 11
			TV Finland	TV Finland	Table 9		Table 10	
			TV7	TV7				
		Nelonen Media	Hero	Hero	Table 9		Table 10	Table 11
			JIM	Nelonen JIM	Table 9		Table 10	Table 11
			LIV	Nelonen LIV	Table 9		Table 10	Table 11
			Nelonen	Nelonen	Table 9	Table 12	Table 10	Table 11
			Ruutu	Ruutu				
			Ruutu+	Ruutu+				
		Yle	Yle Areena, AV	Yle Areena AV				
			Yle Fem	Yle Fem	Table 9		Table 10	Table 11
			Yle Teema	Yle Teema	Table 9		Table 10	Table 11
			Yle TV1	Yle TV1	Table 9		Table 10	Table 11
			Yle TV2	Yle TV2	Table 9		Table 10	Table 11

Category of use	Main heading	Middle heading	Subheading	Distibution category	Specific regulations related to categories of use	Prime-time	Program classification	Commercials /TV-trailers
4.3. COMMUNICATION TO THE PUBLIC		'						
4.3.3. Internet PVR services	TV	Discovery Finland	Frii (PVR)	PVR services, Frii	Table 9		Table 10	
			Kutonen (PVR)	PVR services, Kutonen	Table 9		Table 10	
			TLC (PVR)	PVR services, TLC	Table 9		Table 10	
			TV5(PVR)	PVR services, TV5	Table 9		Table 10	
		MTV	AVA (PVR)	PVR services, Ava	Table 9		Table 10	
			MTV3(PVR)	PVR services, MTV, main channel	Table 9		Table 10	
			Sub (PVR)	PVR services, Sub	Table 9		Table 10	
		Other channels	FOX(PVR)	PVR services, Fox	Table 9		Table 10	
			National Geographic (PVR)	PVR services, National Geographic	Table 9		Table 10	
		Nelonen Media	Hero (PVR)	PVR services, Hero	Table 9		Table 10	
			JIM (PVR)	PVR services, Nelonen JIM	Table 9		Table 10	
			LIV (PVR)	PVR services, Nelonen LIV	Table 9		Table 10	
			Nelonen (PVR)	PVR services, Nelonen	Table 9		Table 10	
		Yle	Yle Fem & Teema (PVR)	PVR services, YLE Fem & Teema	Table 9		Table 10	
			Yle TV1(PVR)	PVR services, YLE TV1	Table 9		Table 10	
			Yle TV2 (PVR)	PVR services, YLE TV2	Table 9		Table 10	

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Category of use	Main heading	Middle heading	Subheading	Distibution category	Specific regulations related to categories of use	Prime-time	Program classification	Commercials /TV-trailers
4.3. COMMUNICATION TO THE PUBLIC								
4.3.4. Online services	Online	User-generated content	Other actors	NMP				
		Downloads	Other actors	NMP				
		Other royalties	Other actors	NMP				
		Ringtones	Other actors	NMP				
		Streaming	Amazon	Amazon, performing	Table 13			
				Amazon, reproduction	Table 13			
			Disney+	Disney+, performing	Table 13			
				Disney+, reproduction	Table 13			
			Elisa Viihde	Elisa Viihde, performing	Table 13			
				Elisa Viihde, reproduction	Table 13			
			HB0	HBO, performing	Table 13			
				HBO, reproduction	Table 13			
			Netflix	Netflix, performing	Table 13			
				Netflix, reproduction	Table 13			
			Viaplay	Viaplay, performing	Table 13			
				Viaplay, reproduction	Table 13			
			Other actors	NMP				
Distributions from abroad	Online	Foreign	Other actors	Online				
	Radio	Foreign	Other actors	Radio				
	TV	Foreign	Other actors	TV				

					Specific regulations related to categories		Program	Commercials
Category of use	Main heading	Middle heading	Subheading	Distibution category	of use	Prime-time	classification	
4.4. REPRODUCTION								
4.4.1. Audio and visual recordings	AV productions	Mechanical reproduction	Other actors	NCB				
			Cinema copy royalties	Cinema copy royalties				
	Recordings	Commercial	Other actors	NCB/NMP				
		Other actors	Other actors	NCB				
4.4.2. Synchronisation	AV productions	Synchronisation	Other actors	NCB				
4.4.3. Radio and television broadcasts	AV productions	Yle mechanical reproduction and synchronisation	Inhouse and joint production	Yle reproduction, AV productions, inhouse and joint	Table 14			
	Recordings	Yle mechanical reproduction and synchronisation	Inhouse and joint production	Yle reproduction, Audio recordings	Table 14			
Other NCB distributions	Other royalties	Other royalties	Other royalties	NCB				
Distributions from abroad	Reproduction	Foreign	Other actors	Royalties from abroad, reproduction				
4.5. REMUNERATION RIGHTS								
Distributions from abroad	Private copying	Foreign	Other actors	Fair compensation				
	Lending royalties	Foreign	Other actors	Public lending				
4.5. REMUNERATION RIGHTS	\(\frac{1}{2}\)							
4.5.1. Remuneration for public lending	Lending royalties	Sheet music	Sheet music	Public lending, sheet music				
		Recordings	Recordings	Public lending, audio recordings				
4.5.2. Compensation for private copying	Private copying	Audio	Radio	Fair compensation, audio, radio				
			Recordings	Fair compensation, audio, NCB				
		AV	TV	Fair compensation, video, TV				
4.6. DISTRIBUTIONS EXCLUDED FROM CA	TEGORIES OF USE						<u> </u>	
4.6.1. Subsidies for the promotion of Finnish music	Other royalties	Subsidy for the promotion of Finnish music	Subsidy for the promotion of Finnish music	Subsidy for the promotion of Finnish music				
Distributions from abroad	Other royalties	Foreign	Other actors	Other royalties				

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TABLE 1

Concerts invoiced on a one-off basis according to applicable tariffs

The distribution for events with or without entrance fees that are invoiced according to the tariff for concerts and music festivals is done in three separate categories based on the invoiced amount.

- 1. EUR 0-200
- 2. FUR > 200-400
- 3. more than EUR 400

Categories 1 and 2 each constitute their own distribution categories, where multipliers shall not be used.

Category 3 shall be distributed for each concert so that the royalty invoiced for the concert is distributed between the artists in relation to the duration of their performances. The duration of performances by side and area artists reported in category 3 shall be weighted with the multiplier 0.1

If the invoicing of the event amounts to at least EUR 15,000, the distribution practice for mega concerts determined in item 4.2.1.1.2.(2) of the Distribution Rules shall be applied.

TABLE 2

Mega concert	Share
Main artist	90%
Supporting artist	10%

Concerts can be distributed as mega concerts in the following cases:

a) invoicing of the concert exceeds EUR 15,000, or

b) audience capacity of the venue and the amount of sold tickets exceed the quantitative thresholds determined in a reciprocal representation arrangement agreed upon by Teosto.

According to the distribution practice adopted for these concerts, 90 per cent of the invoiced royalty is distributed to the main artist and 10 per cent to the supporting artist, after deductions for costs and cultural contributions.

A distribution on a one-off basis requires that the concert date and location, organiser's name and address as well as a list of works to be performed are submitted to Teosto no later than two months before the concert. The distribution shall be based on the final performance report.

Teosto may deduct a maximum of 15 per cent of the royalties for administrative expenses and for the promotion of Finnish music.

Teosto shall distribute the royalties within 28 days of the date on which Teosto has received both the performing right fee paid by the concert organiser and the performance notifications.

TABLE 3

City orchestras

Those orchestras whose total amount of royalties collected exceeds EUR 25,000 shall be distributed on an orchestra-specific basis

Other orchestras form their own distribution category in which the distribution of each orchestra is commensurate with the orchestra's share of the total amount of royalties collected under that category. The distribution multiplier 1 is applied to the orchestra with the lowest collection. The distribution multipliers of the other orchestras shall be calculated by dividing the total amount of royalties collected by the amount of the lowest collection, making the distribution multiplier increase in proportion to the amount of royalties collected. The distribution multiplier is rounded off to two decimals.

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TABLE 4

Live music

Live music events for which royalties are collected form four separate distribution categories according to the following criteria: number of audience members, amount of royalties collected, small-scale public events, including events streamed through platform services, and streamed live music events invoiced on a one-off basis.

The distribution category of an event is determined on the basis of the licensed product purchased by the event organiser.

Live music, type of license	Distribution category	Distribution multiplier
Events invoiced according to fixed prices and held in a permanent venue, for which the audience capacity is between 1 and 200, or the audience capacity is between 201 and 1,500 and tickets cost less than EUR 30	Distribution based on the number of audience members	The audience capacity of the venue
Events invoiced according to number of audience members or on percentage basis; number of audience members more than 200	Distribution based on the total amount of royalties collected	Invoicing of the event
Small-scale public events invoiced according to fixed prices; number of audience members 200 or less	Small-scale public events	No multipliers
Streamed live music events included in the licenses granted to social media platform services. For the purpose of distribution, the event must have been reported as a streamed live music event in the Teosto web service. Streaming must be included in the license granted to the social media platform service.	Small-scale public events	No multipliers
Streamed live music events invoiced on a one-off basis from the organiser.	Streamed events	No multipliers

DJ shows reported through Teosto's web service shall be distributed in the distribution category small-scale public events invoiced according to fixed prices. The royalties collected from Minor Media License holders for streamed live music events shall be distributed in line with the distribution categories applicable in the category of use Live music and recorded music in restaurants and other events (4.2.1.2.).

TABLE 5

Stage performances	Multiplier		
Vocals, live	8		
Dance, live	8		
Dance, recorded music	4		
Background music	4		
Supplementary music	1		

TABLE 6

Cinema performances

Each film shall form its own distribution category.

No distribution multipliers are applied to cinema film distribution.

TABLE 7

Commercial radio stations	Multiplier
recorded/live music	1
signature/commercial music	0.5

Each major radio station shall form a separate distribution category.

Other, smaller radio stations shall together form one distribution category.

If a commercial radio station does not report electronically or the fees paid by the radio station amount to less than EUR 15,000 a year, the use incidents of the radio station will not be processed for distribution.

TABLE 8

Yle radio	Multiplier
recorded music	1
live music	3
signature tunes	0.5

For local YLE radio stations, an additional multiplier is applied, which describes the population base of a single local radio station.

TABLE 9

Television, mode of music use in the production	Multiplier
background music	1
visual music	4
signature tunes	1
commercial music	1
TV trailer music	1
loop music	1

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TABLE 10

Finnpanel classification	Multiplier
News	1
Current affairs	0.25
Non-fiction/discussion	0.25
Culture	1
Sport/other sports programmes	1
Finnish/foreign fiction	0.25
Finnish/foreign films	0.25
Children	0.5
Education and training	0.25
Entertainment	0.5
Other programming	0.25
Popular music	1
Commercials	0.25
TV trailers	0.25

TABLE 11

TV commercials and trailers

The distribution includes commercials that are broadcasted nationwide on commercial TV channels as well as trailers that are broadcasted nationwide on commercial and Yle TV channels and contain music that does not belong to the programme. Regional commercials and TV trailers are not processed for the distribution.

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TABLE 12

Time of broadcast	Hours	Multiplier
Prime time (largest numbers of viewers)	16.30-23.00	1
Off-Prime	23.00-16.30	0.6

Prime time (largest numbers of viewers) is between 16:30 and 23:00. Performances outside Prime time are calculated at 60 per cent of the Prime time value

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TABLE 13

Online service	Performing rights	Reproduction rights
Downloading	30%	70%
Ancillary online services*, web TV, web radio and catch-up services	100%	0%
On-demand streaming, may include temporary reproduction	70%	30%
Fixed-term download services	50%	50%

^{*}Applicable to ancillary online services distributed in line with categories of use 4.3.1. and 4.3.2.

Volume of music usage shall be applied as a weighing multiplier in distributions carried out within the category of use 4.3.4.

VoD (Video on Demand)

 $\label{lem:voD} \mbox{ VoD streaming services with consumer fees are distributed as separate distribution categories.}$

Of these, Finnish VoD services are invoiced and distributed as a whole. The distribution of cross-border services covers the amounts invoiced by Teosto. In the VoD distribution category, the royalties collected for the service are taken into account in the distribution on a production-specific basis.

TABLE 14

Yle reproduction, audio recordings

Teosto distributes the reproduction royalties paid by Yle for recordings produced by Yle as performing right royalties. The royalty is paid once for either the archived piece or the radio premiere reported by Yle.

Yle reproduction, AV productions

Teosto distributes the reproduction royalties paid by Yle for AV productions as performing right royalties. The royalty is paid for the premieres of Yle's inhouse productions and for joint productions.